

Druvaa Acquired Key Customers -- NASA, Capita, Emerson, Serco

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Druvaa registers key customer wins for its enterprise laptop backup solution -- Druvaa inSync. The recent customer wins include Capita, Emerson, NASA and Serco. While NASA is a relatively small yet critical federal deployment, Capita deployed inSync as an enterprise wide solution against Veritas NetBackup.

Sunnyvale, CA (PRWEB) September 15, 2009 -- Druvaa Software best known for its [enterprise laptop backup](#) offering -- Druvaa inSync -- once again registered key customer wins.



Druvaa inSync - Enterprise Laptop Backup

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“ The beta program may again open sometime soon ”

Druvaa recently added key customers including Capita, Emerson, NASA and Serco, to its list of key enterprise accounts.

"NASA is a relatively small Federal deployment, but we are happy to add this brand name to our list of valuable customers. Just the fact that they tested and loved the product against the existing ones, make me feel very proud," writes Jaspreet Singh, co-founder Druvaa on the corporate blog. Capita Group PLC, deployed inSync for its enterprise laptop backup needs. Capita has a strong 30,000 distributed workforce, and was planning to backup the laptops centrally to its data-center. Capita chose Druvaa inSync replacing Veritas Netbackup for its strong [data deduplication](#) and [WAN Optimization](#) features.

Emerson and Serco have deployed the inSync solution for mobile and distributed workforce across various offices. Another critical win is Zee-Turner, which deployed Druvaa inSync against a competing data deduplication product because of its simplicity. "The support engineer installed and backed up the entire IT-staff within 1 hour, which shocking for them (the IT Team), as they had spent over a week learning and setting up the heavy weight (competing product)...InSync was simple, elegant and fast. We closed the deal within 14 days," says Jaspreet Singh.

What's Next

Druvaa recently announced beta for its new network backup product for remote and local servers - Phoenix. "Remote data backup is a widely spread and but very underserved problem. With our unique data deduplication approach and WAN Optimization, we believe Phoenix would be a killer proposition," says Milind Borate, CTO, Druvaa. Phoenix is already learnt to have received an unprecedented response for beta program and the company had to close the beta program for more users. "The beta program may again open sometime soon," adds Milind.

About Druvaa inSync:

Druvaa inSync is fully automated laptop backup software which protects corporate data for office and remote users. It features simple backup, point-in-time restores, and patent-pending data deduplication technology to make backups up to 10 times faster.

About Druvaa:

Founded in 2007, Druvaa Software is a leading provider of Continuous Data Protection and Disaster Recovery solutions. Since inception Druvaa has released two award winning products - Druvaa inSync and Druvaa Phoenix. Druvaa is privately held and backed by Indian Angel Network (IAN) and Accord International (HK).

Druvaa Website - <http://www.druvaa.com/>